



3191 West Tharpe Street
Tallahassee FL 32303
(850) 575-0921
(850) 270-6899 (Fax)

Please email resume with reference to:
ac@sanitationproductsofamerica.com

Position

Inside Sales Representative
(Full-Time)

Location

Tallahassee, FL

Job Type

Employee, Full-Time

Salary

Paid Training, Base Salary
Plus Commission, Paid
Vacation, Health Insurance

Years of Experience

2-5+ years

Career Level

Experienced (Non-Manager)



Sanitation Products of America



INSIDE SALES REPRESENTATIVE (FULL-TIME)

We are looking for a self-motivated, successful, high energy sales professional who is great at selling products over the phone. You will be responsible to call targeted businesses, talk to the buyers and sell them our sanitation products. You must be persistent, organized and good at follow-up.

We will provide sales training and on-going customer support.
You must have-

- Prior experience in inside sales.
- High desire to cold call targeted businesses and provide product information.
- Strong negotiating & interpersonal skills to sell our products over the phone.
- Excellent organizational skills to manage multiple product lines.
- Excellent written and oral communication skills.
- Strong work ethic to strive and produce results.
- Computer Skills (Word, Excel, Web Applications).
- Clean driving record and access to a reliable vehicle (No DUI/DWI).

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About Sanitation Products of America



Sanitation Products of America is a formulator & seller of fast selling Sanitation Chemicals and Janitorial Products in North Florida / South Georgia Region. Our parent company, SPA Concepts, Inc., was founded in 2005. We are headquartered in Tallahassee, FL.

Our products include Sanitation Chemicals, Liners, Paper, Food Service Products, Specialty Products and Equipment. We sell to Hospitals, Nursing Homes, Correctional Facilities, Schools, Universities, Building Contractors, and Hospitality Industry.

With a strong focus on customer service, green products, scientific knowledge and friendly staff, SP has become a leading provider of Sanitation Products in the region.

Products for Healthy Facilities

850-575-0921